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Ms. Cynthia T. Brown Chief, Section of Administration Office of Proceedings Surface Transportation Board 395 E Street, SW Washington, D.C. 20423

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**EP 705** 

Dear Ms. Brown:

I do not wish to file any type of complaint only a comment. I noticed recently that Ed Hamberger with the AAR stated that "Rail rates are down by 51% since 1981 which means the average shipper can move twice as much freight for the same money as 30 years ago." In looking at the rates my company utilized as recent as 1991 (10 years later) the numbers certainly do not reflect what Ed is saying. My base rates since 20 years ago are up anywhere from 175% to 432% along with the fact that the rates 20 years ago were all in vs. today's rates which have a fuel surcharge per mile added on to them.

S.K. Olson VP Distribution with the Independent Salt Company

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